

# The Thinkwist Process Guide

How we take a business from first call to a working AI system in under six weeks.

This short guide walks through each of the four phases we use on every engagement, what you can expect to get out of each one, and the questions we'll ask along the way. It's the same document we share with prospective clients before a kickoff.

## 01 — Discover

A 30-minute call to understand your business, your stack, and where you feel the friction. No slide deck. We come out with a one-page hypothesis of where AI systems would pay back fastest.

## 02 — Deep audit

We embed with your team for a week, shadow workflows, interview key roles, and map every system end-to-end. You get a written audit document, a workflow diagram and a shortlist of automation candidates ranked by ROI and risk.

## 03 — Design & roadmap

A prioritized roadmap with ROI per system, blueprints for each automation, integration points, data model changes and a fixed quote. You decide what ships in what order; we don't pad the scope.

## 04 — Deploy & hand over

We build, integrate, test in production, and train your team. Every system ships with documentation, monitoring and a runbook. You own the code, the credentials and the knowledge — no lock-in.

## **What you'll receive**

- A written audit document with a workflow map of your current operations.
- A prioritized roadmap of AI systems with expected ROI and effort.
- Blueprints and architecture diagrams for each automation.
- Production-grade deployments with monitoring and runbooks.
- Team training and full handover — you own everything we build.

## **Ready to talk?**

Email [hello@thinkwist.ai](mailto:hello@thinkwist.ai) or book a free 30-minute consult at [thinkwist.com](https://thinkwist.com).